

Fidelity National Title & Chicago Title
CORT Price Report November 2014
 South Santa Barbara County



THE SOUTH COUNTY RECAP OF TOTAL SALES

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change	Sales over 1 Million
Nov-14	122	10%	\$1,061,496	-18%	\$815,250	-3%	42
Nov-13	111	-38%	\$1,294,928	12%	\$839,000	23%	44
Nov-12	179	47%	\$1,156,933	29%	\$681,250	7%	44
Nov-11	122	5%	\$899,148	-24%	\$638,500	-14%	26
Nov-10	116	-18%	\$1,187,745	36%	\$745,000	3%	35
Nov-09	142	82%	\$874,989	-24%	\$720,000	-3%	31
Nov-08	78	-22%	\$1,154,385	-31%	\$738,500	-26%	30
Nov-07	100	-18%	\$1,667,238	-10%	\$992,500	10%	48
Nov-06	122	-10%	\$1,856,692	-20%	\$905,000	-9%	53
Nov-05	135	-21%	\$2,324,633	26%	\$995,000	5%	66
Nov-04	170	10%	\$1,842,851	59%	\$947,500	28%	75
Nov-03	154		\$1,158,234		\$737,500		47

» SANTA BARBARA

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Nov-14	63	9%	\$974,571	-11%	\$845,000	6%
Nov-13	58	-45%	\$1,093,526	44%	\$797,500	24%
Nov-12	106	71%	\$760,608	-4%	\$642,000	4%
Nov-11	62	11%	\$788,452	-21%	\$615,500	-22%
Nov-10	56	-22%	\$995,143	25%	\$785,000	11%
Nov-09	72	112%	\$798,507	-14%	\$707,500	-4%
Nov-08	34	-31%	\$931,235	-8%	\$737,500	-26%
Nov-07	49	-4%	\$1,009,995	-14%	\$990,000	10%
Nov-06	51	-31%	\$1,174,000	-1%	\$900,000	-8%
Nov-05	74	-20%	\$1,189,216	-32%	\$980,000	-1%
Nov-04	93	16%	\$1,739,286	85%	\$994,000	38%
Nov-03	80		\$940,369		\$719,000	

» MONTECITO

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Nov-14	12	-8%	\$2,311,250	-10%	\$2,350,000	23%
Nov-13	13	-54%	\$2,563,115	-16%	\$1,915,000	-7%
Nov-12	28	115%	\$3,067,125	22%	\$2,050,000	4%
Nov-11	13	-19%	\$2,515,962	-21%	\$1,975,000	-24%
Nov-10	16	7%	\$3,187,313	92%	\$2,585,000	48%
Nov-09	15	36%	\$1,660,333	-27%	\$1,750,000	-1%
Nov-08	11	-31%	\$2,266,773	-57%	\$1,774,500	-41%
Nov-07	16	14%	\$5,253,656	38%	\$3,025,000	1%
Nov-06	14	-7%	\$3,815,393	60%	\$2,987,500	33%
Nov-05	15	0%	\$2,379,700	-41%	\$2,250,000	-10%
Nov-04	15	-38%	\$4,057,333	116%	\$2,500,000	68%
Nov-03	24		\$1,875,562		\$1,491,500	

CORT Price Report November 2013

South Santa Barbara County



» HOPE RANCH

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Nov-14	1	0%	\$1,800,000	-55%	\$1,800,000	-55%
Nov-13	1	0%	\$4,000,000	54%	\$4,000,000	54%
Nov-12	1	-50%	\$2,600,000	-24%	\$2,600,000	-24%
Nov-11	2	-33%	\$3,433,000	73%	\$3,433,000	83%
Nov-10	3	50%	\$1,980,000	-42%	\$1,875,000	-45%
Nov-09	2	100%	\$3,433,000	27%	\$3,433,000	27%
Nov-08	1	0%	\$2,700,000	35%	\$2,700,000	35%
Nov-07	1	-75%	\$2,000,000	-23%	\$2,000,000	-18%
Nov-06	4	100%	\$2,606,250	3%	\$2,450,000	-3%
Nov-05	2		\$2,537,500		\$2,537,500	
Nov-04	NO SALES REPORTED					
Nov-03	NO SALES REPORTED					

» GOLETA

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Nov-14	28	-10%	\$723,074	-15%	\$720,000	-4%
Nov-13	31	7%	\$855,355	14%	\$750,000	21%
Nov-12	29	-3%	\$751,707	19%	\$619,500	1%
Nov-11	30	11%	\$629,483	3%	\$611,500	13%
Nov-10	27	-37%	\$609,426	-14%	\$539,500	-22%
Nov-09	43	105%	\$707,116	6%	\$690,000	19%
Nov-08	21	11%	\$668,524	-26%	\$580,000	-27%
Nov-07	19	-30%	\$900,895	14%	\$796,000	10%
Nov-06	27	4%	\$790,296	-86%	\$725,000	-20%
Nov-05	26	-35%	\$5,849,692	642%	\$906,000	9%
Nov-04	40	48%	\$788,450	12%	\$832,500	28%
Nov-03	27		\$701,351		\$650,000	

» CARPINTERIA

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Nov-14	13	160%	\$565,115	5%	\$550,000	8%
Nov-13	5	-38%	\$536,200	13%	\$507,000	27%
Nov-12	8	-38%	\$476,563	3%	\$398,500	21%
Nov-11	13	18%	\$463,077	-22%	\$330,000	-40%
Nov-10	11	38%	\$594,946	27%	\$547,500	21%
Nov-09	8	14%	\$468,250	-73%	\$451,250	-40%
Nov-08	7	17%	\$1,711,429	65%	\$750,000	13%
Nov-07	6	-68%	\$1,037,000	-40%	\$662,500	-9%
Nov-06	19	73%	\$1,741,314	-18%	\$730,000	-8%
Nov-05	11	-27%	\$2,114,181	-24%	\$790,000	-7%
Nov-04	15	-6%	\$2,780,166	116%	\$850,000	53%
Nov-03	16		\$1,287,375		\$556,250	

» SUMMERLAND

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Nov-14	6	100%	\$1,950,000	-58%	\$987,500	-55%
Nov-13	3	-50%	\$4,598,333	%	\$2,200,000	236%
Nov-12	6	50%	\$1,869,667	134%	\$654,000	-16%
Nov-11	4	33%	\$800,000	%	\$782,500	49%
Nov-10	3	200%	\$934,833	14%	\$525,000	-36%
Nov-09	1	-67%	\$820,000	%	\$820,000	-24%
Nov-08	3	-50%	\$1,107,167	24%	\$1,072,000	17%
Nov-07	6	20%	\$892,833	-18%	\$917,500	
Nov-06	5	25%	\$1,091,800	-35%	\$1,049,000	-11%
Nov-05	4	33%	\$1,676,250	22%	\$1,177,500	-24%
Nov-04	3	-50%	\$1,378,333	-53%	\$1,550,000	51%
Nov-03	6		\$2,904,265		\$1,024,500	